### FAHNESTOCK VINER HOLDINGS INC. 3 MONTHS ENDED MARCH 31, 1998

#### FAHNESTOCK VINER HOLDINGS INC.

To the Shareholders:

Fahnestock Viner Holdings Inc. reported unaudited net profit of U.S.\$7,033,000 or \$0.56 per share for the first quarter of 1998 compared to U.S.\$7,069,000 or \$0.57 per share for the first quarter of 1997. Revenue for the first quarter of 1998 was U.S.\$69,199,000 compared to U.S.\$50,488,000 in the first quarter of 1997, an increase of 37%. Approximately 67% of the increase in revenue is attributable to the business of First of Michigan Corporation ("FOM"), a broker-dealer which was acquired in July 1997.

Market conditions remained strong in the first quarter of 1998 with the Dow Jones industrial average reaching the 9000 mark for the first time due to low interest rates and high expectations for corporate earnings. Commission revenue increased 56% in the first quarter of 1998 compared to 1997, of which 75% was as a result of the addition of the FOM operations. Net revenue from principal trading activities increased 10% compared to 1997. Capital markets, in particular NASDAQ trading and taxable fixed income, contributed strong net gains in the first quarter of 1998 compared to results in the first quarter of 1997. These gains were offset by a loss during the quarter on a market hedge position. Net interest revenue (interest revenue less interest expense) increased approximately 10% over 1997 levels. Net interest revenue was affected adversely by problems associated with the transfer out of client accounts due to the FOM broker defections. Expenses, other than interest, increased 46% in the first quarter of 1998 over the comparable quarter of 1997 with the FOM operations accounting for 78% of the increase. Operations at FOM continued to be adversely affected by the loss of investment executives as reported in the fourth quarter of 1997. This has resulted in higher than expected expenses of consolidating FOM's operations including expenses incurred closing certain branches, repopulating other branches, transferring client accounts and attendant costs. FOM's contributions to revenue were also lower than expected because of the uncertainties created by the defection of investment executives and consequent branch disruptions.

The weighted average number of Class A non-voting and Class B shares outstanding in 1998 was 12,670,362, compared to 12,424,551 outstanding in 1997, an increase of 2% due primarily to the exercise of employee stock options and employee stock purchases through the 401(k) plan. The book value per share at March 31, 1998 was U.S.\$13.34 compared to U.S.\$11.52 at March 31, 1997, an increase of 16%.

There is a Normal Course Issuer Bid outstanding which expires on July 1, 1998. During 1998, the Company has purchased for cancellation 2,000 Class A non-voting shares thereunder.

The Company announced today the declaration of a regular quarterly dividend payable on May 22, 1998 to holders of Class A non-voting and Class B shares of record May 8, 1998 in the amount of U.S.\$0.07 per share.

April 20, 1998 Toronto, Canada On behalf of the Board, E.K. Roberts, President

## FAHNESTOCK VINER HOLDINGS INC. CONSOLIDATED BALANCE SHEET

unaudited	March 31, 1998		December 31,1997*
Expressed in thousands of U.S. dollars ASSETS			
Current assets Cash and short-term deposits Restricted deposits Deposits with clearing organizations Receivable from brokers and clearing organizations Receivable from customers Securities owned, at market value Demand notes receivable Other	\$ 15,322 1,719 3,303 348,920 352,554 82,239 30 15,796 819,883	\$	10,784 1,537 4,734 359,205 350,807 63,262 30 27,945 818,304
Other assets Stock exchange seats (approximate market value \$5,909; \$5,592 in 199 Fixed assets, net of accumulated depreciation of \$7,991; \$7,458 in 1997 Goodwill, at amortized cost	1,533 9,222 6,056 16,811 836,694	- \$	1,542 9,128 6,172 16,842 835,146
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities		_	
Drafts payable Bank call loans Payable to brokers and clearing organizations Payable to customers Securities sold, but not yet purchased, at market value Accounts payable and other liabilities Income taxes payable	\$ 19,935 31,766 402,948 113,300 50,066 44,699 5,391 668,105	\$ 	18,507 23,755 422,173 117,033 31,090 45,571 16,052 674,181
Subordinated loans payable	30	_	30
Shareholders' equity Share capital 12,598,760 Class A non-voting shares (1997 - 12,408,760 shares) 99,680 Class B voting shares  Contributed capital Retained earnings	\$ 42,600 133 42,733 1,333 124,493 168,559 836,694	-	41,119 133 41,252 1,333 118,350 160,935 835,146
*Condensed from audited financial statements			<u></u>

#### FAHNESTOCK VINER HOLDINGS INC. CONSOLIDATED STATEMENT OF OPERATIONS FOR THE THREE MONTHS ENDED MARCH 31,

unaudited		1998		1997
Expressed in thousands of U.S. dollars, except per share amounts REVENUE:				
Commissions	\$	29,401	\$	18,853
Principal transactions, net Interest		19,229 10,983		17,537 7,406
Underwriting fees		2,317		3,160
Advisory fees		5,762		2,865
Other	_	1,507	_	667
	_	69,199	_	50,488
EXPENSES:				
Compensation and related expenses		36,393		24,453
Clearing and exchange fees		3,281		1,753
Communications		5,264		3,564
Occupancy costs		3,040		2,294
Interest Other		6,217 2,815		3,078 2,612
Other	-	57,010	_	37,754
	-	37,010	_	<i>51,15</i> +
Profit before income taxes		12,189		12,734
Income tax provision	=	5,156	_	5,665
NET PROFIT FOR PERIOD	\$	7,033	\$_	7,069
Profit per share				
- basic	\$	0.56	\$	0.57
- fully diluted	\$	0.54	\$	0.55

#### Note:

- (a) Basic earnings per share is based on the weighted average number of Class A non-voting and Class B shares outstanding of 12,670,362 in 1998 and 12,424,551 in 1997. Fully diluted earnings per share reflects the effect of outstanding employee stock options.
- (b) The consolidated financial statements have been prepared using accounting principles generally accepted in Canada.
- (c) The Company paid cash dividends on February 20, 1998 to holders of Class A non-voting and Class B shares totaling \$889,000.
- (d) Certain figures have been restated to conform with financial statement presentation adopted at December 31, 1997.

# FAHNESTOCK VINER HOLDINGS INC. CONSOLIDATED STATEMENT OF CHANGES IN FINANCIAL POSITION FOR THE THREE MONTHS ENDED MARCH 31,

unaudited		1998		1997
Expressed in thousands of U.S. dollars				
Cash provided by (used in)				
Operating activities:				
Net profit for the period	\$	7,033	\$	7,069
Charges not affecting cash:				
Depreciation and amortization		658		271
Decrease (increase) in non-cash operating capital,				
Restricted deposits		(182)		(497)
Deposits with clearing organizations		1,431		(30)
Receivable from brokers and clearing organizations		10,285		(22,066)
Receivable from customers		(1,747)		2,452
Securities owned		(18,977)		2,440
Other assets		12,150		793
Drafts payable		1,428		13,311
Payable to brokers and clearing organizations		(19,225)		38,361
Payable to customers		(3,733)		(15,141)
Securities sold, but not yet purchased		18,976		(13,558)
Accounts payable and other liabilities		(872)		(2,684)
Income taxes payable	_	(10,661)	_	(7,036)
Cash (used in) provided by operating activities		(3,436)		3,685
Investing and other activities:				
Purchase of fixed assets		(629)		(258)
Cash used in investing and other activities		(629)	_	(258)
Financing activities:			_	<u>-</u>
Cash dividends paid on Class A non-voting and				
Class B shares		(889)		(746)
Issuance of Class A non-voting shares		1,516		1,006
Repurchase of Class A non-voting shares for cancellation		(35)		-
Increase (decrease) in bank call loans		8,011		(4,574)
Cash provided by (used in) financing activities	_	8,603	_	(4,314)
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Increase (decrease) in cash and short-term deposits		4,538		(887)
Cash and short-term deposits, beginning of period		10,784		9,363
Cash and short-term deposits, end of period	\$	15,322	\$	8,476

#### STOCK LISTING

The Class A non-voting shares of Fahnestock Viner Holdings Inc. are listed on the New York (FVH) and Toronto (FHV.A) Stock Exchanges.

#### **FORM 10-Q**

The Company's Quarterly Report to the U.S. Securities and Exchange Commission on Form 10-Q is available upon request in writing, by telephone, by E-Mail to fvh@idirect.com or from our website at www.fahnestock.com by clicking on Corporate Information.

#### **OFFICES**

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