

# Municipal Capital Markets Group Overview

## What We Do:

**The Oppenheimer Municipal Capital Markets Group (MCMG) serves municipal, education, healthcare, project finance, and senior living clients nationwide, structuring and distributing municipal securities.**

For over 50 years, Oppenheimer & Co. Inc. (Oppenheimer) has developed and recommended customized financing plans for cities, counties, states, school districts, public authorities, and private developers, raising needed capital for projects. With 60 dedicated Public Finance Investment Banking, Underwriting, Sales and Trading professionals in 13 offices nationwide, the MCMG provides public sector clients with localized banking expertise and broad securities distribution capabilities to both institutional and retail investors.

## Oppenheimer Fast Facts

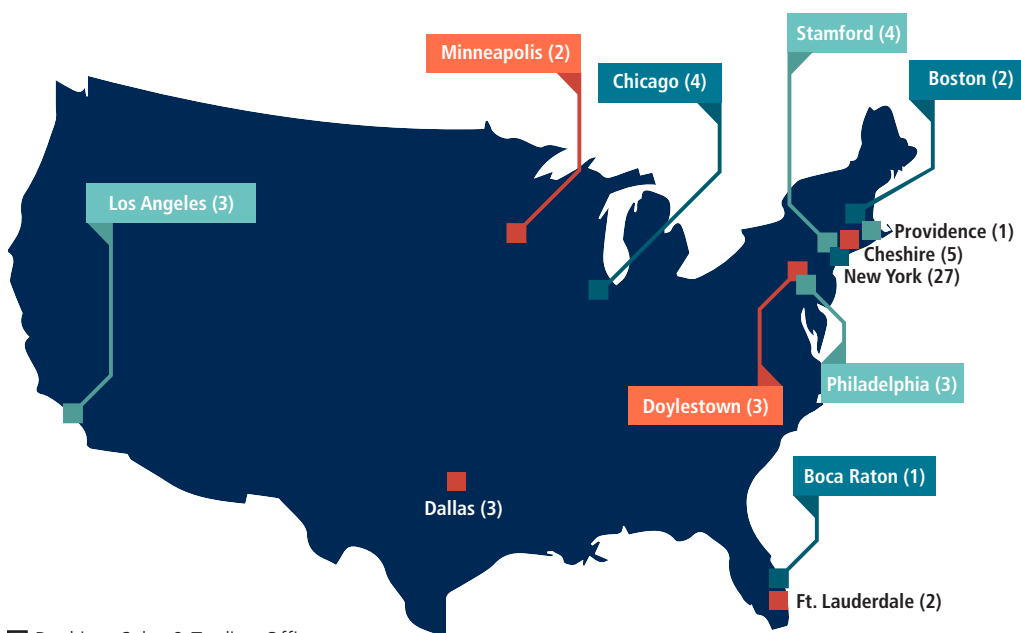
With roots dating back to 1881, Oppenheimer (NYSE: OPY) is a full-service investment services firm with over 3,000 employees worldwide, including 92 offices in 24 states, the District of Columbia, and investment banking and trading operations in Asia, Israel, and the United Kingdom. Headquartered at 85 Broad Street in New York City's Financial District, Oppenheimer has a large retail brokerage network with over 1,100 Financial Advisors, and over 100 fixed income institutional sales professionals.

We provide the analysis necessary to develop the optimal strategies for your unique needs.

### Our Principles:

- **Trust:** We develop long-standing and trusting relationships.
- **Innovation:** We provide innovative and client-centric financing solutions.
- **Transparency:** We are direct, open, and always operate with the utmost integrity.

## We Are Where You Need Us:



□ Banking, Sales & Trading Offices  
( ) # of Banking, Sales & Trading Employees

60  
municipal banking,  
sales and trading  
professionals





13  
MCMG offices  
across the country

# Public Finance Investment Banking

Oppenheimer's public finance bankers advise and raise capital for state and local governments, public agencies, private developers and other borrowers. The group assists its clients by developing and executing capital financing plans that meet our clients' objectives and by utilizing Oppenheimer's strong national institutional and retail securities distribution capabilities. Our public finance product groups include education (K-12, charter school, and higher education), senior housing, healthcare, project finance and general municipal. This combination of industry and product groups permits the Firm to deliver advice, strategies and capital with a universal banking approach to targeted clients.

## Team Contacts

### Product Groups:

-  Education
-  Senior Housing
-  Healthcare
-  Project Finance
-  General Municipal
-  P3 Infrastructure

### William Reisner

Head of Public Finance  
(212) 667-6234  
bill.reisner@opco.com

### Misty Brightwell

Associate  
(972) 450-3829  
misty.brightwell@opco.com

### Declan Collins

Analyst  
(212) 667-8450  
declan.collins@opco.com

### Ray Coyne

Executive Director  
(312) 360-5634  
ray.coyne@opco.com

### Alistair Featherstone

Executive Director  
(212) 667-6139  
alistair.featherstone@opco.com

### Al Fleitas

Managing Director  
(401) 277-0109  
al.fleitas@opco.com

### Scott Gibson

Executive Director  
(203) 271-8510  
scott.gibson@opco.com

### Kenneth Gillespie

Executive Director  
(310) 446-7396  
ken.gillespie@opco.com

### Mark Morehouse

Managing Director  
(312) 360-5935  
mark.morehouse@opco.com

### Christopher Morse

Managing Director  
(215) 656-2814  
christopher.morse@opco.com

### Jonathan Murstein

Executive Director  
(954) 356-8302  
jonathan.murstein@opco.com

### John Nawrocki

Analyst  
(312) 360-5636  
john.nawrocki@opco.com

### John Rodstrom

Managing Director  
(954) 356-8357  
john.rodstrom@opco.com

### Daniel Roseveare

Managing Director  
(972) 450-3881  
daniel.roseveare@opco.com

### Liz Schramek

Director  
(203) 271-8511  
elizabeth.schramek@opco.com

### Steve Simpson

Executive Director  
(617) 428-5722  
steve.simpson@opco.com

### Darren Smith

Senior Director  
(215) 656-2893  
darren.smith@opco.com

As of September 24, 2018

## We connect you with the capabilities you're looking for:



### Retail Distribution

Oppenheimer has a large retail brokerage network with over 1,100 Financial Advisors.



### Municipal Underwriting

Our underwriting capabilities include tax-exempt, taxable, fixed-rate, long and short-term municipal securities. We price transactions on a daily basis and frequently commit Firm capital on behalf of our clients.



### Institutional Sales and Trading

Oppenheimer provides comprehensive taxable and tax-exempt bond distribution through its fixed income institutional sales force.

Issuer



### Municipal Research

Our fixed income research department includes dedicated municipal research analysts in New York and Los Angeles who provide thoughtful, insightful, and differentiated municipal market and issuer analysis.