Reconciliation of Net Profit Attributable to Oppenheimer Holdings Inc. to Consolidated Adjusted Earnings Before Interest Expense, Income Taxes, Depreciation Expense, and Amortization Expense ("EBITDA")

|  | For the Twelve Month Period Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} \hline \text { June 30, } \\ \hline 2011 \\ \hline \end{gathered}$ |  |
| ('000's) | 2005 |  | 2006 |  | 2007 |  | 2008 |  | 2009 |  | 2010 |  |  |  |
| Net Profit Attributable to Oppenheimer Holdings Inc. <br> Add: | \$ | 22,916 | \$ | 44,577 | \$ | 75,367 | \$ | $(20,770)$ | \$ | 19,487 | \$ | 38,331 | \$ | 24,738 |
| Interest Expense ${ }^{(1)}$ |  | 9,005 |  | 8,742 |  | 8,097 |  | 15,540 |  | 13,925 |  | 11,539 |  | 12,718 |
| Income Taxes |  | 18,773 |  | 35,873 |  | 52,027 |  | $(15,274)$ |  | 15,326 |  | 28,578 |  | 20,660 |
| Depreciation Expense |  | 9,347 |  | 9,583 |  | 9,695 |  | 11,474 |  | 12,630 |  | 12,448 |  | 12,878 |
| Amortization Expense |  | 17,081 |  | 12,520 |  | 9,772 |  | 8,569 |  | 7,065 |  | 5,885 |  | 5,844 |
| Consolidated EBITDA |  | 77,122 |  | 111,295 |  | 154,957 |  | (460) |  | 68,433 |  | 96,781 |  | 76,837 |
| Share-Based Compensation Expense ${ }^{(2)}$ |  | 39 |  | 2,537 |  | 4,182 |  | 7,334 |  | 7,002 |  | 7,611 |  | 5,690 |
| Extraordinary or Unusual Items ${ }^{(3)}$ |  | 5,093 |  | $(17,822)$ |  | $(2,578)$ |  | 42,747 |  | 9,435 |  | 3,809 |  | 1,331 |
| Consolidated Adjusted EBITDA | \$ | 82,254 | \$ | 96,009 | \$ | 156,562 | \$ | 49,621 | \$ | 84,870 | \$ | 108,201 | \$ | 83,858 |

## Notes:

(1) Interest expense on long-term debt
(2) Charges associated with Employee Share Plan restricted stock award program and Equity Incentive Plan stock option award program
(3) Includes gains on extinguishment of debt (\$4.1 million and $\$ 2.5$ million in 2006 and 2007, respectively), gains/losses related to the exchange of three stock exchange seats for shares of the NYSE Group, resulting from the merger between NYSE and Archipelago, ( $\$ 13.7$ million gain and $\$ 2.6$ million loss in 2006 and 2008, respectively), and charges related to deferred compensation and benefit arrangements in conjunction with acquisitions made in 2003 and 2008 ( $\$ 5.1$ million, $\$ 40.2$ million, $\$ 9.4$ million, and $\$ 3.8$ million in 2005, 2008, 2009, and 2010, respectively).

